## 2016 charter management prices with Kiriacoulis.

## Range Bavaria

Please see scheme description for the details relating to each purchase scheme.

All prices are in £,000 and assume an exchange rate of €1.3 = £1

Prices shown are for delivery to Greece, Turkey, Malta and Croatia. Please ask for delivery costs to France, Italy and the Caribbean.

Model/cabins	37/2	37/3	41/3	46/4	
Scheme 1 - 100% payment and guranteed income					
Payment at start	120.5	122.0	156.5	187.2	
Annual payment 3.5 year contract	9.9	11.1	14.4	17.3	
Annual payment 5.5 year contract	8.3	9.5	12.3	14.9	
Scheme 2 - single upfront payment					
3.5 year contract	85.3	82.9	105.7	125.9	
5.5 year contract	77.4	74.8	95.2	113.3	
6.5 year contract	74.0	67.9	86.2	102.4	
Scheme (2) 35% deposit and loan on 5.5 year contract					
Deposit payment	47.4	47.8	60.1	70.9	
Half yearly loan payment x 11	3.4	3.1	4.0	4.8	
Scheme 3 - Deposit and baloon payment on 5.5 year contract					
Deposit payment	46.7	47.2	59.3	70.0	
Baloon payment	44.3	40.3	52.4	63.1	

51/5	56/5	Open 40	
234.8	277.0	272.3	
23.9	28.4	23.2	
20.9	24.7	19.5	
150.5	177.1	179.4	
132.3	155.5		
118.6	139.3	152.9	
87.7	102.6	97.8	
5.1	6.0	10.3	
86.7	101.4	99.8	
66.1	78.3	82.3	