

2016 charter management prices with Kiriacoulis.

Range Dufour

Please see scheme description for the details relating to each purchase scheme.

All prices are in £,000 and assume an exchange rate of €1.3 = £1

Prices shown are for delivery to Greece, Turkey, Malta and Croatia.
Please ask for delivery costs to France, Italy and the Caribbean.

Model/cabins	382/3	412/3	460/4
Scheme 1 - 100% payment and guranteed income			
Payment at start	145.3	165.8	219.0
Annual payment 3.5 year contract x 4	13.3	15.3	20.4
Annual payment 5.5 year contract x 6	11.4	13.1	17.5
Scheme 2 - single upfront payment			
3.5 year contract	98.2	111.8	146.9
5.5 year contract	88.5	100.6	132.1
6.5 year contract	80.2	91.1	119.3
Scheme (2) 35% deposit and loan on 5.5 year contract			
Deposit payment	56.1	63.4	82.3
Half yearly loan payment x 11	3.7	4.2	5.7
Scheme 3 - Deposit and baloon payment on 5.5 year contract			
Deposit payment	55.3	62.5	81.2
Baloon payment	48.4	55.6	74.2

512/5 560/5

275.7 378.3

25.9 35.7

22.2 30.7

184.3 252.0

165.5 226.0

149.4 203.7

102.4 138.9

7.2 9.9

101.0 136.9

94.1 130.0