## 2016 charter management prices with Kiriacoulis.

## **Range** Fontaine Pajot

Please see scheme description for the details relating to each purchase scheme.

All prices are in £,000 and assume an exchange rate of €1.3 = £1

Prices shown are for delivery to Greece, Turkey, Malta and Croatia. Please ask for delivery costs to France, Italy and the Caribbean.

Model/cabins	40/4	44/4	50/5
Scheme 1 - 100% payment and guranteed income			
Payment at start	273.5	380.0	643.0
Annual payment 3.5 year contract x 4	18.3	25.8	38.7
Annual payment 5.5 year contract x 6	15.6	22.0	34.7
Scheme 2 - single upfront payment			
3.5 year contract	181.8	251.1	434.6
6.5 year contract	155.6	214.2	384.1
Scheme (2) 35% deposit and loan on 5.5 year contract			
Deposit payment	101.2	137.7	227.7
Half yearly loan payment x 11	10.2	14.3	24.5
Scheme 3 - Deposit and baloon payment on 5.5 year contract			
Deposit payment	103.2	140.5	232.5
Baloon payment	81.2	114.2	221.0