

2016 charter management prices with Kiriacoulis.

Range Jeanneau

Please see scheme description for the details relating to each purchase scheme.

All prices are in £,000 and assume an exchange rate of €1.3 = £1

Prices shown are for delivery to Greece, Turkey, Malta and Croatia.
Please ask for delivery costs to France, Italy and the Caribbean.

Model/cabins	349/2.3	389/3	419/3
Scheme 1 - 100% payment and guranteed income			
Payment at start	109.4	138.3	165.4
Annual payment 3.5 year contract x 4	9.0	12.6	15.3
Annual payment 5.5 year contract x 6	7.5	10.8	13.1
Scheme 2 - single upfront payment			
3.5 year contract	77.6	93.6	111.5
5.5 year contract	70.4	84.4	100.4
6.5 year contract	67.4	76.5	90.1
Scheme (2) 35% deposit and loan on 5.5 year contract			
Deposit payment	43.4	53.5	63.2
Half yearly loan payment x 11	3.1	3.5	4.2
Scheme 3 - Deposit and baloon payment on 5.5 year contract			
Deposit payment	42.8	52.9	62.4
Baloon payment	40.0	46.0	55.5

449/4 479/4 519/5+1

182.6 220.6 260.3

16.9 20.6 26.6

14.5 17.6 23.2

122.9 148.0 166.6

110.6 133.0 146.3

100.0 120.2 131.1

69.3 82.8 96.7

4.7 5.7 5.6

68.4 81.7 95.6

61.5 74.8 73.5