

## 2016 charter management prices with Kiriacoulis.

**Range**                      Lagoon

Please see scheme description for the details relating to each purchase scheme.

All prices are in £,000 and assume an exchange rate of €1.3 = £1

Prices shown are for delivery to Greece, Turkey, Malta and Croatia.  
Please ask for delivery costs to France, Italy and the Caribbean.

<b>Model/cabins</b>	<b>380/4</b>	<b>39/4</b>	<b>400/4</b>
<b>Scheme 1 - 100% payment and guranteed income</b>			
Payment at start	211.1	244.2	265.8
Annual payment 3.5 year contract x 4	14.0	16.3	17.8
Annual payment 5.5 year contract x 6	11.9	13.9	15.1
<b>Scheme 2 - single upfront payment</b>			
3.5 year contract	141.2	162.8	176.8
6.5 year contract	121.3	139.5	151.4
<b>Scheme (2) 35% deposit and loan on 5.5 year contract</b>			
Deposit payment	79.8	91.1	98.6
Half yearly loan payment x 11	7.8	9.0	9.9
<b>Scheme 3 - Deposit and baloon payment on 5.5 year contract</b>			
Deposit payment	81.4	93.0	100.5
Baloon payment	61.9	72.1	78.8

42/4      450F/4

294.9      360.1

19.8      24.4

16.9      20.8

195.7      238.1

167.4      203.3

108.5      130.9

11.0      13.5

110.7      133.5

87.8      108.1